

# Innovative, Secure, Optimized Document Delivery

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# **PCI Group and Ontario Systems Announce Product Integration**

#### **Partnership Enables Users to Optimize Efficiences**

**Fort Mill, SC** (March 8, 2012): PCI Group (<a href="www.pcigroup.com">www.pcigroup.com</a>, Fort Mill, SC), one of the nation's leading document delivery and rapid outbound mail service providers, has become a business partner of Ontario Systems, LLC (<a href="www.ontariosystems.com">www.ontariosystems.com</a>, Muncie, IN), a leading provider of collection and revenue recovery and management solutions for the A/R management and healthcare industries. As such, PCI Group's advanced lettershop and document delivery processes can be easily integrated with Ontario System's software solution to further facilitate seamless, enhanced document delivery services.

PCI Group President and CEO Chris Kropac, Jr. noted that, "We are proud to align with the industry's premier provider of accounts receivable and revenue cycle management solutions for the collections and healthcare industries, two of PCI's primary markets. Through a more integrated approach between their software and our IT systems and processes, any potential technical issues are mitigated and current solutions fully optimized."

As an Ontario Systems business partner, PCI Group will enable its collections industry customers to leverage the many benefits derived from their suite of applications. With a market focus on reducing and controlling costs while advancing more strategic collection processes, the integration of the products gives users the flexibility and intelligence needed to make agile decisions in a dynamic, ever-changing market.

"We are pleased to bring such an established, innovative organization into our suite of partners," said Deidra Burns, Director of Partner Relations, Ontario Systems. "We see great potential with this partnership; several customers are already in the process of leveraging the integration. As an industry leader, Ontario Systems is always looking to add additional services for our customer base to better serve their needs and help increase their ROI."

#### **About PCI Group, Inc.**

PCI Group Inc. is a family-owned and operated business founded in 1970. The company provides comprehensive document delivery services by rapid outbound postal mail, email, fax or digital mailbox delivery. Recognized as the industry innovators, the nationally-ranked and multi-award winning PCI applies leading-edge technologies, many of which are proprietary to the company, to deliver outstanding customer value. PCI's customers benefit from improved



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business processes, optimum data integrity and security, exceptional quality controls, maximum economies, real-time, web-based tracking through all stages of their mail's production and handling, and flexible, customized services. PCI's 93,000 square foot facilities are companyowned and state-of-the-art featuring card key access, handprint scanners, digital camera security systems, CCTV monitoring, self-contained U.S. Postal Service plant loading facility, diesel back-up electrical generator, full-building UPS battery back-up system and CPU room equipped with Halon fire suppression system. For more information about PCI Group, visit: <a href="https://www.pcigroup.com">www.pcigroup.com</a>.

### **About Ontario Systems, LLC**

Ontario Systems, LLC builds software to recover consumer and business payments in highly regulated industries. Powered by our market-leading solutions, our clients return nearly \$20 billion into the U.S. economy each year. Serving innovative leaders who understand their technology choice will provide them a competitive advantage, we offer the broadest set of integrated products to facilitate tens of millions of contacts daily in a safe, secure, compliant manner. Featuring cloud-based solutions, highly configurable business process automation and connectivity links to data service providers, we help clients to flexibly scale operations, manage their complex lines of business, navigate through regulatory change and analyze how to drive better performance & results.

Our commitment to excellence is reflected by holding more quality and compliance certifications than any other competitor in the U.S. and global marketplace. Founded in 1980 and headquartered in Muncie, IN, USA, Ontario Systems can be found online at www.ontariosystems.com. For more information call 888.834.0051.